



UNIVERSITY OF OXFORD
EMBA PROFILE
CLASS OF 2011/12

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EDUCATING LEADERS FOR 800 YEARS



EXECUTIVE MBA PROFILE

Class of 2011/12

“With students from all over the world and from an amazing range of sectors and organisations, Oxford’s Executive MBA forges powerful connections.”

Stephan Chambers, Executive MBA Director

The Saïd Business School is one of Europe’s youngest and most entrepreneurial business schools. An integral part of the University of Oxford, the School embodies the academic rigour and forward thinking that has made Oxford a world leader in education. The School is dedicated to developing a new generation of business leaders and entrepreneurs and conducting research not only into the nature of business, but the connections between business and the wider world.

Saïd Business School entered the Financial Times’ Global EMBA ranking in 2010, ranked 32nd in the world. Our programme is in the top 15 in Europe and in the top five in the UK.

The Oxford Executive MBA programme is one of the most diverse, ranked 10th in the world for international students. In the 2011 Financial Times’ Global MBA ranking, Saïd Business School’s one-year MBA programme is ranked 27th in the world and third in the UK. Our programme is in the top five globally for international mobility and student diversity. Our one-year MBA is also ranked in Business Week’s top 20 business schools outside the USA. In the university league table published by The Times in May 2010, the University of Oxford ranked first in the UK for undergraduate business.

B



FARHAN BOOTA DENMARK

farhan.boota@sbs.ox.ac.uk

University of Copenhagen, Denmark,
MSc in Economics
Languages: Danish, Urdu

IBM, UK

BPO European Finance Transition Team Lead

Northeast European Plan Coordinator

Finance Lead, DMdata & Maersk Data
acquisition

European Customer Set Finance

Country Controller Strategic Outsourcing
Denmark

Saxo Bank, Denmark

Senior Business Controller and Consultant

CSC, Denmark

EMEA Financial Controller for Global Web
Hosting

Corporate Finance & Controlling

Experience

System & process implementations, integration of acquisitions, start-up of business units, contract & project management, transformation & transition, establishment of Matrix Organisations, ABC Costing of IT Services, cost management, financial strategic planning, corporate finance, resource planning & modelling, data modelling

Career interests

Business intelligence, performance management, financial management, consultancy, general management, project management, transformation & transition projects

C



GRANT BOURHILL UK

grant.bourhill@sbs.ox.ac.uk

University of Strathclyde, UK, PhD Physical Chemistry; University of Strathclyde, UK, BSc (Hons) Chemistry

Languages: basic German, Japanese

Director Programme Delivery, Energy Technologies Institute, UK

Accountable for successful commissioning, delivery and exploitation of a portfolio of low carbon technology development projects with budget of £60 million p/a. Regular communication with senior shareholders and ensuring value delivery; 3rd party contract management and dispute resolution; implementing, embedding and improving corporate processes

Director R&D and Business Development, Sharp, UK

Accountable for initiating, developing and transferring a pipeline of innovative technologies to overseas mass manufacture. Transferred a number of technologies resulting in >£1 billion revenue and new strategic partnerships. Completed Global Leader Development Programme

Significant experience of managing IP in emerging technologies

Career interests

Technology investment and commercialisation, R&D management



CRAIG CARR UK

craig.carr@sbs.ox.ac.uk

University of Dundee, UK, MB ChB; University of Glasgow, UK, MSc; Royal College of Anaesthetists, UK, DA FRCA DipICM

Clinical Director of Intensive Care, Lister, HCA, UK formerly Clinical Director of Intensive Care, Royal Marsden NHS, UK

Managing Director ACCarr Ltd., UK

Head of Chambers, London Chambers of Anaesthetists, UK

Clinical consultancy, medical governance, medical education and strategy development roles

Extensive experience of ICU design and build

Zero ICU cross-infection rate for seven successive years

Lowest SMRs for UK ICUs for five successive years

Career interests

Science & healthcare investment and innovation, entrepreneurship, health economics



PHIL CLARE UK, NEW ZEALAND

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University of Bath, UK, PhD Chemistry; Bournemouth University, UK, MA Intellectual Property; King's College London, UK, BSc (Hons) Chemistry

Associate Director, Research Services, University of Oxford, UK

Changing the culture of research contract negotiation, managing and turning around small teams, developing and delivering internal training programmes, introducing new knowledge exchange initiatives

Chair, PraxisUnico, UK

Leading the national technology transfer association, developing and delivering training, developing policy and communicating with government

Non-Exec Director, Fluvial Innovations Ltd., UK

Startup selling flood barrier technology

Acting Director, CRKT, Bournemouth University, UK

Writing and implementing a new IP policy, creating a commercialisation function, negotiating the university's first licensing deal and spinout company

Career interests

Research, contracting, commercialisation of technology, intellectual property, interfaces between higher education, business and government

D



ANARIKA DIDIGOVA

RUSSIAN FEDERATION

anarika.didigova@sbs.ox.ac.uk

The Institute of Regional Economic Research (ERER) Russia, PhD Economics (Management of Industrial Enterprise); Plekhanov Russian Academy Of Economics, Russia, Finance (Diploma cum laude)
Languages: Russian

CFO, Lisor-M (real estate development) Moscow, Russia

Fully responsible for supervising all financial operations of the company

Developed company investment strategy and project valuation guidelines

Successfully attracted project financing for five development projects

Deputy CFO, LUKOIL-Beopetrol (oil products retail and marketing) Belgrade, Serbia

Developed business planning procedures, budgetary control and management accounting systems

Led a team that reduced company's operational losses through retail network optimisation and by-product sales development

Career interests

Corporate finance, strategy, entrepreneurship

E



MOATAZ EL WARDANI EGYPT
moataz.elwardani@sbs.ox.ac.uk

Arab Academy for Science and Technology, Egypt, Bachelor of Electronics and Communication Engineering
Languages: Arabic

Vice President and Member of the Board, El-Wardani Industrial LLC, Egypt

Managing Director, El-Wardani Trading Est. LLC, Egypt

Founder/Managing Director, Prime Communication Technologies LLC, Abu Dhabi, UAE

Founder of several companies in Egypt and the UAE, operating in different sectors; telecommunication cables and connectivity, textiles and real estate are among the sectors of operation

Responsible for determining companies' objectives, outlining business plans, taking strategic decisions and recruiting the right staff to handle the day to day operation of each entity

Career interests

Renewable energy, clean technology, entrepreneurship, general management, private equity

G



THURSTON GOLIATH SOUTH AFRICA
thurston.goliath@sbs.ox.ac.uk

CFA Institute, CFA Charter; South African Institute of Chartered Accountants, CA(SA); University of Port Elizabeth South Africa, BCom and BCom Honours in Accounting
Languages: Afrikaans

Senior Investment Analyst, Renaissance Asset Managers, London, UK

Investment professional in the Renaissance Africa funds business – multi asset class funds investing across Africa

Established and co-manage the fundamental equity investment process for funds with assets under management exceeding \$100 million

Senior Executive, Ernst & Young LLP, London, UK

Consultant in the Transaction Services (Private Equity) practice, advising on transaction financial due diligence

Investment Analyst, Investec Asset Management, Cape Town, South Africa

Investment professional in the Botswana and South Africa small-mid cap equity funds businesses

Established and co-managed the Botswana equities investment process

Career interests

Emerging market investments and private equity



CLIFFORD M GROSS USA
clifford.gross@sbs.ox.ac.uk

New York University, USA, PhD, Ergonomics and Biomechanics

President and CEO, Innovacorp, Halifax, Nova Scotia, Canada

Oversees Innovacorp's High Performance Incubation business model, a unique approach combining incubation, mentoring, and venture capital investment, to help technology companies succeed in the global market

More than 20 years' experience in technology commercialisation and entrepreneurship

Founded, financed, took public, and ran as CEO, two companies, both focused on technology transfer and commercialisation

Has served on the Listed Companies Council of the NYSE-AMEX and serves on the board of directors of Empire State College and the Technology Transfer Society

A named inventor on 19 patents, and author or co-author of three books, two of which are focused on technology transfer

Career interests

Technology commercialisation and transfer



TAFADZWA GWANOYA ZIMBABWE
tafadzwa.gwanoya@sbs.ox.ac.uk

Fellow, Faculty of Actuaries, UK
Languages: Shona, Ndebele

System and Development Actuary, Legal and General plc, UK

Change and release management of actuarial models used for monitoring solvency (UK and EU regulation), assessing shareholder value, optimising capital allocating, evaluating surplus distribution strategies and pricing new insurance contracts

Regular assessment of the solvency (under Solvency I regulation), shareholder value and surplus distribution plans for the life insurance portfolio, covering a full range of UK life insurance contracts

Managing the portfolio risk on term assurance and related business sold in the UK, through regular reviews of the premiums charged, the supporting reinsurance agreements and underwriting strategy

Advising employers on design, funding and investment strategies for employer sponsored pension schemes

Career interests

Finance, strategy, general management, entrepreneurship



RICHARD HADFIELD

SOUTH AFRICA, UK,
MONACO (RESIDENCY)

richard.hadfield@sbs.ox.ac.uk

University of Cape Town, South Africa, BComm PPE, majoring in Economics and BComm (Hons) Financial Analysis and Portfolio Management

Portfolio Advisor, Nemesis SAM, Monaco

Responsible for constructing and managing of bespoke multi-asset portfolios for ultra high net worth individuals, banks, and family offices

Risk Manager and Analyst, Strategic Advisory and Solutions team, Lehman Brothers International, UK

Working for a team building multi-asset portfolios for ultra high net worth individuals, institutions, pension plans, and sovereign wealth funds

Senior Analyst, Prime Brokerage, Goldman Sachs International, UK

Handling risk management issues, at a brokerage (Goldman Sachs) and prime brokerage (client) level

Career interests

Asset and wealth management along with physical commodity trading



RICHARD HAMILTON UK

richard.hamilton@sbs.ox.ac.uk

ACIB (Associate, Chartered Institute of Bankers); University of Manchester, UK, BSc Financial Services; University of Essex, UK, BA Politics

Languages: French

Director, Global Citizenship and Policy, KPMG International, UK

Led development of firm's approach to corporate responsibility as part of global strategy

Assistant Director, Corporate Responsibility, Barclays PLC, UK

Established Group Brand and Reputation Committee; developed Board governance standard; produced annual sustainability report

Chief Operating Officer, Global Investment Advisory, Barclays Wealth, UK

Responsible for finance, strategy, planning and operations

Chief of Staff, Global Head of Private Banking, Barclays, UK

Worked with Chief Executive on a range of client, product, corporate governance and strategy issues

Manager, Chairman and Group Chief Executive's Office, Barclays, UK

Provided policy research to Chairman, including speeches, briefs, presentations

Career interests

Strategy, governance, public policy



MANUK HERGNYAN ARMENIA

manuk.hergnyan@sbs.ox.ac.uk

Moscow State University, Russia, PhD in Economics; Yerevan State University, Armenia, MA

Languages: Armenian, Russian

Managing Partner, EV Consulting

Founded and led the company to become a leading management consultancy in Armenia. Penetrated to CIS markets. Heads strategy and investment advisory practices

Founding Chairman, Economy and Values Research Centre

Consults the government on strategic issues, authored Armenia Competitiveness Reports, leads partnership with the World Economic Forum

Member of Board of Directors, Ashtarak Kat (dairy)

Helped transform the company's corporate governance model

Executive Director, Vem Media Arts

Run operations of a radio station, recording studio and publishing house

Member, Scientific Technical Council of Armenia, chaired by the Prime Minister of Armenia

I



MAX INGLIS UK

max.inglis@sbs.ox.ac.uk

Level II candidate in the CFA program; Chartered Institute for Securities and Investment Certifications; BPP Advanced Financial Modelling; Certificate in Legal Practice (Professional Qualification); City Postgraduate Diploma in Legal Practice (Distinction); Université Grenoble, France, Diplôme d'études en langue française; University of Southampton, UK, BSc (Hons) Geology and Physical Geography (Upper Second class degree)

Associate, Clifford Chance LLP, London, UK

Leveraged and Acquisition Finance

Participated in global cross-border investment finance; drafted, reviewed and negotiated finance, security and ancillary documentation

Insolvency/Re-structured Finance

Managed pan-European legal teams advising and effecting financial restructurings

Hedge Funds

Advised London based investment advisers on fund structure and core documents

Career interests

Finance, private equity, management consultancy and entrepreneurship

J



HIROSHI (HAL) IWAMURA JAPAN

hal.iwamura@sbs.ox.ac.uk

Meiji University, Japan, School of Commerce, Bachelor of Commerce
Languages: Japanese

Head of Global Japanese Business Group, HSBC Insurance Brokers Ltd (currently Marsh), London, UK

Managing Director, Miller Japan Ltd – Miller Insurance Services, London, UK

Career interests

Insurance



PAUL JOHNSON UK

paul.johnson2@sbs.ox.ac.uk

University of Lincoln, UK MSc/PgDip Quality Management; University of Hull, UK, BSc Management

17+ years leading high performing teams and managing hundreds of partners and stakeholders to deliver global application development, package installations/ customisations, infrastructure and IT re-organisations

Previous companies: CSC, Cap Gemini, MetLife and Microsoft

Previous clients: Citigroup, Morgan Stanley, Goldman, AIG, British Aerospace and Credit Suisse

Highly effective leader in BPR, executive IT roles, program management/PMOs, consulting delivery, quality management and delivery excellence. Programs generated over US\$22 million in annual cost savings (2002–2005), over \$358 million in profit (2005), US\$150 million net new business and delivered 75 projects saving clients millions in cost savings (2006–2010)

Career interests

New businesses and “turn-arounds”, business re-engineering, pre-sales support, consulting delivery portfolio management, CIO/CTO

K



KUMAR KITTUSWAMY INDIA

kumar.kittuswamy@sbs.ox.ac.uk

Bharathiar University, India, BEng Mechanical Engineering
Languages: Tamil

Principal, K6 Technology LLC, USA

Management consultant with 17 years of leadership, business process architecture, SAP/ERP consulting and manufacturing experience with all the Big 5 consulting firms, many fortune 50 corporations and four state governments across the USA

Consulted across different geographies in South Asia, SE Asia, USA and Europe spread across most of the major verticals such as manufacturing, public sector, oil & gas, engineering, hi-tech, aerospace etc.

As Lead Architect in SAP Human Capital Management, lead many global Business Process teams through the complete SAP project life-cycle

Current research interests in value chain and business process modelling

Career interests

Global enterprise system implementation, SAP program management, entrepreneurship, social entrepreneurship

L



JOHN KUOLT IV USA
john.kuolt@sbs.ox.ac.uk

Santa Clara University, USA, BS Management Information Systems (MIS) (Minor: Computer Engineering (CE))
Languages: Spanish

Co-Founder and Executive Vice President, IQzone, Inc, Arizona, USA

Co-inventor of PicDial™: world's first 'socially aware' mobile address book service

Adding 55,000 new customers/week
67% conversion to paid subscriptions

Raised US\$10 million in private capital

Negotiated AT&T contract to embed PicDial™ in new devices

Opened European office

Consultant/Software Developer, Bearingpoint, Arizona, USA

Sold and implemented agency management and compensation system at Fireman's Fund, Largest P&C Insurer in Western USA

Consultant/Software Developer, Cap Gemini, Ernst & Young, Arizona, USA

Sold and implemented agency management and compensation system at State Farm Insurance

Career interests

Wireless technology, real estate, venture capital



ARIAN D LEWIS USA
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Brigham Young University, USA, BA International Studies

Principal Broker, Nevada Operations, The Pulte Group, Inc (NYSE:PHM), Nevada, USA

Responsible for sales activities in Nevada across three housing brands. Annual sales in excess of US\$150 million

Supervision of licensed real estate sales staff, sales path facilitation, contracts administration, and legal compliance. Strategic forward-planning, product design, and segmented marketing

Specific responsibility with NV DeI Webb brand and Sun City Mesquite, a US\$400+ million active-adult lifestyle development

Partner/Founder, Café Fresh, Inc., Utah, USA

Developed café franchise which leverages existing traffic, space and inventories in grocery stores. Specialising in organic foods which support local growers and sustainable practices

Career interests

Real estate development, technology & sales, sustainable housing, entrepreneurship



SELWYN LLOYD UK
selwyn.lloyd@sbs.ox.ac.uk

Loughborough University, BA (Hons) Fine Art; Doncaster College of Art and Design, Foundation in Art and Design

Founder Director, Phosphorix, UK

Specialising in facilitating innovation and entrepreneurial know-how within; web, education, mobile, social enterprise and creative industries

A proven eye for the discovery of niche opportunities and operational strengths within a commercial context

Widely experienced, working with senior management teams across many sectors. As founder director of Phosphorix, lead innovative technology projects for some of the UK's best organisations

Served on a number of boards and project boards since 1991

Career interests

Interim management, innovation catalyst, web and mobile strategy, non-exec board roles

Particular interests: web, e-commerce, mobile and investment



MIKAEL MAASALO FINLAND

mikael.maasalo@sbs.ox.ac.uk

Helsinki University of Technology, Finland, MSc (Tech) Energy Economics and Power Plants, Control Engineering; Sibelius Academy, Finland, Music Conducting
Languages: Finnish, Swedish

Business Manager, Pöyry Energy Ltd, UK

Career interests

Managing challenging organisations and solving difficult problems



MICHAEL MARTELLA AUSTRALIA

michael.martella@sbs.ox.ac.uk

Curtin University of Technology, Australia, BEng in Chemical Engineering (Hons)

Director of Ansac Pty Ltd (Australia), Anval Valves Pvt Ltd (India) and Ansac UK Ltd (UK)

Championed and executed the start up of Ansac UK Ltd in order to service the emerging renewable energy market throughout the UK and Europe

Led the development and commercialisation of Ansac pyrolysis technology for use in the field of biomass and waste to energy power generation

Headed up strategy in international sales, marketing and innovation for each of the three companies throughout the expansion from an initially Australia-only base

Career interests

Strategy, entrepreneurship and finance



BRIAN MCKILLIPS USA

brian.mckillips@sbs.ox.ac.uk

Covenant Theological Seminary, USA, MA Theological Studies; University of Missouri, USA, BA Communications

Management Consultant, Accenture, San Francisco, USA

Executive in Accenture's Network Enabled Solutions practice and part of the leadership team of the Accenture and Cisco Business Group (ACBG). Currently focused on new opportunity development in the Western US

Starting in February of 2008 I was a key member of the business planning team for the ACBG and subsequently went on to roles in the launch team, offering development and global leadership for opportunity development

Prior to joining the NES practice I was in delivery roles in telecom and network space

Previously CIO at a \$60 million construction firm, and experience in non-profit

Career interests

Management consulting, social entrepreneurship



BERNARDO DE SOUSA MENDES PORTUGAL

bernardo.mendes@sbs.ox.ac.uk

University of Architecture UTL, Portugal, Master in Architecture and Urban Planning
Languages: Portuguese, Spanish

Architect, Aguirre Newman, Portugal

Responsible for the architectural development of retail, leisure, industrial and office projects in Portugal, from concept to completion

Founder/Manager, Urban Booster, Portugal

Project focused on the revitalisation of municipal markets and neighbourhood shopping centres

Garcu, University of Architecture, Portugal

Created the Urban and Commercial Revitalization Centre

Architect-Design manager, Grosvenor/Sonae Sierra, Portugal

Worked as an architect/design manager in big scale projects (up to €500 million). International experience in Portugal, Spain, Greece, Romania, Germany, Austria and Italy and managing international teams in all project phases, from concept to completion

Career interests

Design management, architecture and entrepreneurship



ROBERT MILLER USA
robert.miller@sbs.ox.ac.uk

University of Kentucky, USA, Doctor of Medicine; University of Tulsa, USA, BS Business Management/Engineering Physics

Professor and Vice-Chair, Department of Radiation Oncology, Mayo Clinic, USA

Proton Beam Therapy Program Research Chair

Administrative leadership of five radiotherapy facilities in Minnesota and Wisconsin

Leadership in multi-institutional Phase III cancer symptom control clinical trials through NCCTG

Trustee and Clinical Liaison, Albert Lea Medical Center-Mayo Clinic Health System, USA

Board Treasurer; physician compensation committee chair

Liaison between Mayo Clinic and Albert Lea Medical Center executive leadership teams

Editor-In-Chief, Rare Tumors, Pavia, Italy

Chief editor of a peer-reviewed scientific journal devoted to rare cancers

Career interests

Non-profit hospital and charitable organisation administration



DAWOOD MOHAMMAD
IRAQ, CANADA

dawood.mohammad@sbs.ox.ac.uk

Central Michigan University, USA, Master of Science, Administration

Languages: Arabic

General Management

Managed small and medium-sized companies among diverse cultures on international stage, providing strategic and tactical leadership across operations, business development, finance, and strategic partner development

Streamlining operations and developing broad-based improvements that contributed to double- and triple-digit increases in sales and revenues

Finance

Offer superior analytical and problem-solving skills, transforming organisations to achieve lean, cost-effective operations and high profit levels

Planning, structuring and managing implementation of financial and human resources, from the ground up, within a multinational company with many industry interests

Identifying and correcting areas of weakness, including significant reductions in collections time, budget management, and cost control

Career interests

Management consulting, private equity, Islamic finance



LUCY MULLINS UK
lucy.mullins@sbs.ox.ac.uk

University of Bath, UK, BSc (Hons) Sport and Exercise Science

Head of Administration and Operations, Oxford-Man Institute, University of Oxford, UK

Setup and developed all administrative and operational functions for the Institute

Managed two major building and fit-out projects and subsequent moves to new premises

Co-authored major review and proposal for successful funding renewal (£13 million)

Executive Management Trainee, HSBC plc, London, UK

Relationship Manager – Corporate Banking

Group Auditor – International and Private Banking

Sales Manager – Retail Banking

Career interests

Higher education management, sports finance & management, entrepreneurship



JAMES MURPHY USA
james.murphy@sbs.ox.ac.uk

South Texas College of Law, USA, JD in Law; University of Texas, Austin, USA, BSc in Electrical Engineering

Partner, Novak Druce + Quigg LLP, San Francisco, CA, USA

Represented Fortune 500 companies in intellectual property disputes saving clients hundreds of millions dollars (US) in potential damages

Counselled start-up ventures in Silicon Valley with respect to corporate practice and intellectual property matters improving success rates and valuations for these ventures

Founding Partner, HalberdCross LLC, Houston, TX, USA

Evaluated investment opportunities with other founding partners

Managed investments through board and executive level participation

Career interests

Consulting (legal), private equity and venture capital

N O P R



PAOLO NEGRINI ITALY
paolo.negrini@sbs.ox.ac.uk

University of Genoa, Italy, Master of Mechanical Engineering
Languages: Italian

Commodity Manager Professional Services; Supplier Relationship Manager, Alstom Power, Switzerland

Fulfilled a newly created position covering global responsibility for commercial aspects of outsourcing: R&D, engineering, and development of software. Created and implemented sourcing plans and strategies. Achieved 26% cost reduction

Head of Engineering Department India (outsourcing), Bombardier Transportation, Switzerland

Developed and implemented innovative business models for the integration of engineering teams between India and Europe. The team ramped-up from three to 21 engineers. Achieved 40% cost reduction for engineering activities

Cost Savings Program Coordinator, Bombardier Transportation, UK

Identified cost savings opportunities, developed business cases and action plans. Created and coordinated cross-functional teams. Instrumental in capturing 27% cost reduction

Career interests

Supply chain management, management consulting



NIELS OVERGAARD DENMARK
niels.overgaard@sbs.ox.ac.uk

The Technical University of Denmark, Denmark, MSc in Engineering
Languages: Danish

Business manager, special projects, Lloyd's Register, UK (maritime industry)

General management and sales & marketing responsibility for a cross-country, multi-cultural business unit covering the Middle East, Iran, Pakistan and Africa; based in Dubai, UAE. Developed a new organisational structure and achieved significant business growth through improved client relationships, knowledge transfer and service delivery

Responsible for the global strategic direction of a major market segment; UK based. Successfully developed and implemented global strategy and action plans through a global network

Management of consultancy, engineering and software development projects in Denmark and UK

Career interests

Entrepreneurship, general management, consulting, sustainability



PRAJVIN PRAKASH INDIA
prajvin.praakash@sbs.ox.ac.uk

Illinois Institute of Technology, USA, MS in Mechanical and Manufacturing Engineering; Visvesvaraya Technological University, India, BS in Mechanical Engineering
Languages: Hindi, Kannada

Operations, Quality and Lean Manufacturing Manager, Steelcase Inc, USA

Managed 70 employees and daily operation of production lines with \$40 million in sales

Achieved improvement of 18% in labour cost and 10% in schedule completion

Reduced quality defects from 20,000 ppm to 6,000 ppm

Conceived and implemented operation improvement strategy yielding total savings of \$1,000,000 per year and floor space reduction of 55%

Led Six Sigma project to reduce production lead-time by 50%

Part of an expert team that developed the company's Lean Factory Vision for 2012

Career interests

Management consulting, marketing, operations management



CHARLES ROSS AUSTRALIA
charles.ross@sbs.ox.ac.uk

Deakin University, Australia, Bachelor of Commerce

Managing Director, Acclaro, London, UK

Co-founded specialist investor communications agency with offices in London, Istanbul and Santiago

Developed and launched pre-eminent investor relations and corporate governance index for Turkey and Latin America

Managed the communication for multiple global Initial Public Offerings (IPO) including; Blackstone, 3 Mobile, CocaCola (Turkey)

Managing Director, Barabas Cultural Intelligence, London, UK

Co-founded specialist financial communications agency with offices in London, Hong Kong, Milan and Istanbul

Grew annual revenues to £4 million within four years

Led 25 strong multicultural teams providing support for global roadshows across three continents

Career interests

Business development in emerging markets, strategy, entrepreneurship



KLAAS SIJBRANDIJ GERMANY
klaas.sijbrandij@sbs.ox.ac.uk

Durham University, UK, PhD in Mathematics; Technical University Berlin, Germany, Diplom in Mathematics; Ludwig Maximilian University Munich, Germany, BA in Economics; Fellow of the Institute of Actuaries; Member of the German Actuarial Association
Languages: German

Chief Actuary, Great Lakes Reinsurance, UK

Responsible for all actuarial functions: pricing, reserving, capital modelling and management reporting

Annual premium income: £1.7 billion

Chief Actuary, Munich Re UK General Branch, UK

Set up newly created actuarial function within MRUKGB

Responsibilities included reserving, pricing, actuarial analyses and management information

Annual premium income: £300 million

Underwriter and Actuary, Munich Re, Germany

Helped to establish and manage Enterprise Risk Unit

Responsibilities included underwriting enterprise and contingency risks, financial modelling, development of quotation tools, training and professional development of team members

Career interests

Finance, consulting, education



NARESH SINGH SOUTH AFRICA
naresh.singh@sbs.ox.ac.uk

University of Natal, South Africa, BSc Eng

UK Secondment for Eskom Holdings LTD, South Africa

Presently head an international team managing equipment QC and procurement facilitation for \$100 billion capital expansion program

Have previously headed the functions of design and specifications of power stations, transmission lines and substations using a team of 1,000 engineers

Worked as executive head at the electricity regulator in South Africa regulating all electrical infrastructure

Career interests

Energy investments and management, renewable energy entrepreneurship



MOHAMMED TAYEB UK
mohammed.tayeb@sbs.ox.ac.uk

Brunel University, UK, BSc eCommerce with Professional Development
Languages: Arabic

E-Business Technology and Innovation Leader – MORE TH>N (RSA Insurance Group), UK

Led infrastructure cost saving initiatives
 Created an in-house development team, reduced outsourcing spend and increased speed to market of new developments
 Solutionised tools to tackle insurance fraud over the web. Introduced agile development methodologies within a heavily centralised corporate structure

Director – Western Labs UK

Developed mobile applications for Apple and Samsung phones, used by four million users
 Provided consultancy to companies in media, finance and health sectors on mobile and social media strategy

Career interests

Entrepreneurship, start-ups, strategic technology and change, private equity, hedge fund management



SATZHAN TEMIRGALIYEV
 KAZAKHSTAN
satzhan.temirgaliyev@sbs.ox.ac.uk

Hacettepe University, Turkey, BSc in Economics; US CPA, Alaska Board of Public Accountancy
Languages: Kazakh, Russian, Turkish

Head of Strategic Finance Projects, Eurasian Natural Resources Corporation plc, UK

Strategic planning and capital allocation
 Pre-acquisition due diligence and post-acquisition financial integration

Until September 2010, temporarily held the position of Divisional CFO of Group's African operations

Manager, Transaction Services, KPMG LLP, UK, Russia, Kazakhstan

Financial due diligence assistance, capital markets projects, audit and tax advisory

Regional Coordinator, Foreign Economic Relations Board, Turkey

Preparation of analytical reports for governmental bodies, participation in the joint inter-governmental economic commission meetings

Career interests

Strategy, management



FRANK TEUNISSEN
 THE NETHERLANDS
frank.teunissen@sbs.ox.ac.uk

VU University of Amsterdam, The Netherlands, Political Science
Languages: Dutch, German

Executive Director, Foundation for Primary Healthcare Centers, The Netherlands

Restructured the Foundation and turned it around from a state financed to a pay-for-performance organisation

Daily tasks encompass; directing staff, project management, decision making, operational management, compliance with national and fiscal regulations, keeping Foundation-board apprised of critical operational information, interfacing with foundation members and affiliated organisations

Member of Lelystad city council – responsible for drafting and implementing the audit committee-charter

Chairman – led a successful merger to form the largest special education institute in the province of Flevoland

Career interests

Innovation projects, stakeholder relations, general management, corporate strategies



SAMUEL J THEVASAGAYAM UK
samuel.thevasagayam@sbs.ox.ac.uk

University of Hertfordshire, UK, PhD Virology; University of Peradeniya, Sri Lanka, BVSc (Hons)
Languages: Tamil, Sinhalese

Associate Director, Global Alliances, Pfizer Animal Health, France

Co-ordinate research worth >US\$25 million with external partners

Associate Director, Regulatory Strategy, Pfizer R&D, UK

Led regulatory strategy for selected human health medicines in over 100 countries
 Facilitated regulatory strategy for portfolio of medicines in Asian markets including India

Director, R&D, Global Alliance for Livestock Veterinary Medicine, UK

As the foundation director, led strategy and implementation to deliver veterinary solutions for poor livestock keepers in the developing world

Director, Veterinary Medicines R&D, Pfizer Animal Health, UK

Led global and regional teams and developed veterinary vaccines with an annual R&D budget of US\$12 million

Career interests

Consulting, developing countries, neglected diseases research

V



XAVIER VELAY UK & FRANCE

xavier.velay@sbs.ox.ac.uk

Bournemouth University, UK,
PhD in Manufacturing;
Bournemouth University, UK,
PgCert in Research Supervision;
Coventry University, UK,
MSc in Design & Engineering;
Coventry University, UK,
BEng (Hons) in Engineering;
Claude Bernard University, France,
BEng in Technology
Languages: French

Deputy Dean (Education), School of Design Engineering & Computing, Bournemouth University, UK

Provide academic leadership in design, creative technologies, psychology and software systems

Part of the executive team with shared responsibility for shaping and implementing the School's strategic and business plans

Lead the development of national and international collaborative partnerships

Head of Prototyping and Virtual Manufacturing Centre, Bournemouth University, UK

Led and operationally managed the Centre and its research, academic and enterprise activities

Career interests

Corporate strategy, energy, water, technology, social entrepreneurship



MAURICIO VELEZ ITALY, ARGENTINA

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Universitat Autònoma de Barcelona, Spain,
Master in Euro-Asian International Business;
Universidad Tecnológica de Chile, Chile,
Bachelor in Business Administration;
Universidad Nacional de Cuyo, Argentina,
Diploma in Marketing
Languages: Spanish

Financial Consultant at T-Systems Ltd. (Deutsche Telekom Group), UK

Financial responsible for a project management organisation that provides infrastructure IT services for Royal Dutch Shell in over 100 countries

Advised on several improvement initiatives, including a global cost optimisation project, the implementation of a global end-2-end billing process, and a task force that effectively recovered revenue leakages

Sales Consultant at T-Systems Iberia, Spain

Supported the bid process for IT outsourcing proposals

Developed market analysis on a wide range of potential customer for the Iberian and LATAM regions

Career interests

Private equity, corporate finance and entrepreneurship



BARBARA VERARDO ITALY, ARGENTINA

barbara.verardo@sbs.ox.ac.uk

LSE, UK, PhD Social Anthropology, MSc Social Anthropology; University of Trieste, Italy, BA (Hons) International and Diplomatic Sciences

Languages: Spanish, French, German, Italian

Senior Rural Development Specialist, The World Bank, USA

Managed community development and livelihood improvement projects in India (US\$112 million) and Sri Lanka (US\$84 million), leading teams of 10+ staff and consultants

Led consultations with Indigenous Peoples in politically sensitive contexts

Designed and led analyses of social/poverty impacts of policy reforms in Africa, South Asia

Designed and implemented innovative entrepreneurship pilots for women, tribals and Bottom of the Pyramid population

Experiential Analyst, Context-Based Research Group, USA

Focal ethnographer for "Wireless Opportunities: A Global Ethnographic Study"

Conducted 18 months' ethnographic fieldwork in a Indian tribal village

Career interests

Social entrepreneurship, CSR, NGO management

W



BRENDAN WILLIAMS USA

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The Johns Hopkins University, USA,
MA in European Studies and International Economics;
The Johns Hopkins University, Italy,
Graduate Diploma in International Studies;
Dickinson College, USA,
BA *summa cum laude* in International Studies and Italian Studies (Minor: Music)
Languages: Italian, Spanish

Transition Manager, IBM Global Process Services, UK

Designs and manages transition solutions for business process outsourcing engagements in the EMEA region

Senior Consultant, IBM Global Business Services, USA

Provided US Federal Government clients with financial operations improvement services

Project Manager, New Economy Strategies, USA

Developed regional economic growth strategies focussed on high-technology industry clusters

Mutual Fund Analyst, Bloomberg, USA

Maintained and grew a real-time database of financial information on Italian securities for the Bloomberg Professional service

Career interests

Venture capital, information technology, strategy consulting

Y

Z



S THEOPHILE YAMEOGO

CANADA, BURKINA FASO

theophile.yameogo@sbs.ox.ac.uk

Athabasca University, Canada, Graduate Diploma in Management; Ecole Polytechnique de Montréal, Canada, PhD Mining Engineering; Université Cadi Ayyad Marrakech, Morocco, BSc Geophysics
Languages: French

Senior Mine Engineer, Cameco McArthur River Operation, Canada

Lead and manage engineers and technicians to ensure safe and cost effective designs for mine development and production

Plan, schedule and manage short to medium range mine activities

Write and coordinate regulatory submissions

Mentor engineers, technicians, and mining students

Rock Engineer, Cameco Corporation, Canada

Designed, planned and executed programs to increase uranium production by accessing challenging areas of the mine

Wrote and co-wrote regulatory submissions to secure approvals for critical activities

Presented three papers at two international conferences

Career interests

Marketing, operations management, management consulting, corporate strategy and finance



MARK ZALESKI UK

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European University, Belgium, MBA; IoD, UK, Diploma in Corporate Direction; Stanford Graduate School of Business, USA, SEP

Languages: German

E-Commerce Business Solutions, Belgium

Investment Partner in PROfounders Capital

Limited Partner in BBV II

Lead investor and the Chairman DVDpost

NED and investor in CyberSports

Angel investor in Dailymotion, Limundo, GOOM, Shutl, Stylistpick and Digitouch

Chairman and CEO, Dailymotion, France

Became the world's leading independent video-sharing site with 60 million UVs and 1 billion video views

CEO, QXL ricardo plc, UK

QXL was best performing stock on the LSE's Main Market in 2004 and 2005. Sold for nearly £1 billion

SVP, Webvan, USA

Raised nearly US\$600 million

Career interests

Executive and non-executive Board positions including Chairman and CEO of e-commerce and digital media companies, publicly listed or private



NAKUL ZAVERI INDIA

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IIM Calcutta, India, Applied Finance; University of Mumbai, India, Bachelor of Commerce and Economics

Languages: Hindi, Gujarati

Investment Professional and ESG Head at Global Environment Fund – South Asia Clean Energy Fund, India

Member of the Investment team and oversees its environmental, social, and governance components

Responsible for origination and execution of deals in the environmental sector

Principal Investment Consultant, India at Climate Change Capital, India

Responsible for originating, executing carbon finance and private equity transactions with carbon embedded assets in the area of renewable energy, energy efficiency, waste & water assets

Previous roles with EcoSecurities and Arthur Andersen

Career interests

Investment management, environmental and carbon finance, clean technology and alternative energy



SAID BUSINESS SCHOOL

The Saïd Business School is one of Europe's youngest and most entrepreneurial business schools. An integral part of the University of Oxford, the School embodies the academic rigour and forward thinking that has made Oxford a world leader in education. The School is dedicated to developing a new generation of business leaders and entrepreneurs and conducting research not only into the nature of business, but the connections between business and the wider world.

TAUGHT PROGRAMMES

- Diploma in Financial Strategy
- Diploma in Organisational Leadership
- Diploma in Strategy and Innovation
- Executive MBA
- MBA
- MSc in Financial Economics
- MSc in Major Programme Management

RESEARCH PROGRAMMES

- DPhil Programme

EXECUTIVE EDUCATION

Today's Leaders

- Oxford Strategic Leadership Programme
- What Next? for leaders with more to offer

Leadership Development

- The Oxford Advanced Management and Leadership Programme
- The Oxford Career Acceleration Programme
- The Oxford Programme on Negotiation
- The Oxford High Performance Leadership Programme
- The Entrepreneurial University Leadership Programme

Strategy and Change

- The Oxford Scenarios Programme
- Consulting and Coaching for Change
- The CIO Academy
- Reinventing Management

Finance

- Oxford Finance Programme for Senior Executives
- The Oxford Private Equity Programme
- The Oxford Private Equity Programme in China
- The Oxford International Investment Programme

Custom Programmes